



Case Study - Remortgage

Andy and Emma Moore of Loughborough made the decision to remortgage their detached house and with two young children to consider, they needed help in sourcing the best deal possible.

“We approached Four Corners Financial Management for advice on our mortgage having dealt with Phillip Bray for a number of years. He introduced us to Linda Wood, who is a mortgage specialist in the company, for the advice that we needed.

We were looking to remortgage our house to get a better interest rate and raise some additional funds to pay for an extension. We were nervous about the amount of money we could borrow as we had just started a family and we had to be confident that we had considered all options available to us and that we were comfortable with the figures involved. Linda took time to discuss our needs, and how much we could borrow, our repayment options and the different types of interest rates that were available to us. Once we had decided on the mortgage that best suited us she spent time completing the paperwork and explaining how best we could ensure that the mortgage was repaid if anything happened to either of us; this was a big concern to us given we have two very young children.

She encouraged us to spend time thinking through all the information she presented to us and was always on hand to answer any queries we had and was very prompt in getting back to us - we never felt as though we were just one of many cases that Linda was dealing with.

Our application was then passed to Linda’s assistant, James, who made sure that it completed quickly and we were kept fully informed of the progress that the application was making.

We are very happy with the service that we received from both Linda and James and we had the additional benefit of receiving this service completely free of charge, as we had shopped around, and were aware that many companies would charge a fee for this sort of transaction.”